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TO THE TRADE

We take pleasure in presenting this our Wholesale List of the Fall planting season. We urge you to use same as often as you are in the market for Peonies and Tulip Bulbs.

New customers are always welcome. Do not hesitate to send small orders for we know from past experience that the small order of today is the large order of tomorrow. We will give the same personal attention whether the order is for $5.00 or $500.00.

Every order received for Tulips and Peonies will be treated as a rush order unless otherwise instructed. We are prepared to handle many orders per day and can make shipment promptly as long as available stocks last. We are sure our trade friends will appreciate this service in the rush season. To save confusion and extra correspondence mention second choice in ordering if you have same.

Important Notice. The Gladiolus Crop has been seriously shortened by the general and prolonged drought of the past summer and large sizes will be extremely scarce. We are offering on the back page of this list some of the most popular Gladiolus in sizes 2, 3 and 4. These will be ready for shipment after November 20th and we urge you to cover your requirements at once, whether for fall, winter or spring delivery. We are in excellent position to take care of your business.

HUNTER’S
Fall 1930 Trade List

Chas. E. F. Gersdorff
1825 No. Capitol St.
Washington, D. C.

Terms and Conditions of Sale:

With these prices all previous quotations are withdrawn.

All Bulbs are sold f. o. b. Dowagiac, Michigan, and travel at risk of purchaser.

All Bulbs offered in this list are healthy, true-to-name, and strictly up to size. We do not substitute without permission. Mention second choice in ordering if you have same.

Delivery on demand. We ship daily. If you want a rush order designate same on your order.

All bulbs are offered subject to prior sale and to any or all contingencies beyond our control.

5% discount cash with order; 2% 10 days; net 30 days. Cash with order or satisfactory references required from unknown correspondents.
NOTE THE MANY NOVELTIES

GEORGE W. HUNTER—Grower
R. F. D. No. 4, Dowagiac, Mich.

Mechanically Graded, Hand Selected Stock

Profitable Peonies for Every Purse and Purpose
Ready from September 15th to November 15th

You take no chances in buying your Peony roots of Hunter as we list only dependable varieties. Plant any time from September 15th to November 15th in well prepared soil, covering eyes not more than three inches deep and when cutting the flowers do not remove all of the leaves from the plant. Remember Peonies are probably the most valuable of all perennial plants. Once planted they require but little care and are practically permanent, growing in value from year to year. Quotations are for standard 3-5 eye divisions, healthy and true-to-name, and guaranteed to please you.

20 of a kind at the 100 rate

PI N K PEONIES

<table>
<thead>
<tr>
<th>Name</th>
<th>Season</th>
<th>Description</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>ALBERT CROUSSE</td>
<td>Late</td>
<td>Light rose-pink, center tinted flesh pink. Tall, blooms large.</td>
<td>.40</td>
</tr>
<tr>
<td>CLAIRE DU BOIS</td>
<td>Late</td>
<td>Bright rose-pink, almost mauve pink. Popular, very large. Medium height, profuse bloomer.</td>
<td>.60</td>
</tr>
<tr>
<td>GEORGIANA SHAYLOR</td>
<td>Late mid-season</td>
<td>Light rose-pink with crimson markings. Very large, floriferous. Medium height.</td>
<td>1.50</td>
</tr>
<tr>
<td>MADAME EMILE GALLE</td>
<td>Late</td>
<td>Very light rose-pink, deeper in center. Large. Height medium, free flowering, very dainty.</td>
<td>.40</td>
</tr>
<tr>
<td>MONS. JULES ELIE</td>
<td>Early mid-season</td>
<td>Ideal, glossy, Blush-pink. An almost perfect Peony.</td>
<td>.60</td>
</tr>
<tr>
<td>OCTAVIE de MAY</td>
<td>Early</td>
<td>Very delicate flesh pink, center deeper, fragrant, low growing, but good stem. Desirable.</td>
<td>.40</td>
</tr>
<tr>
<td>REINE HORTENSE</td>
<td>Mid-season</td>
<td>Enormous compact flower of soft flesh color, deepening to shell pink, with crimson splashes. Fragrant, very vigorous.</td>
<td>.75</td>
</tr>
<tr>
<td>SARAH BERNHARDT</td>
<td>Late</td>
<td>Dark rose-pink, edged lighter. Very large. Medium height, free flowering. Extra.</td>
<td>.75</td>
</tr>
<tr>
<td>SOUV. de LOUIS BIGOT</td>
<td>Mid-season</td>
<td>Bengal-rose, turning to salmon-pink, with bright silvery reflex. Outstanding novelty.</td>
<td>1.50</td>
</tr>
<tr>
<td>THERESE MIDSEASON</td>
<td>Oldrose pink</td>
<td>Medium height, extremely popular.</td>
<td>1.50</td>
</tr>
<tr>
<td>TOURANGEELLE</td>
<td>Late</td>
<td>Pale cream white, with tan suffusion, toning to flesh pink in the center. Large. Medium height, very beautiful.</td>
<td>1.50</td>
</tr>
<tr>
<td>WALTER FAXON</td>
<td>Mid-season</td>
<td>Vivid shell pink. Medium size and height. Most unusual coloring. Outstanding.</td>
<td>1.50</td>
</tr>
<tr>
<td>VENUS</td>
<td>Late</td>
<td>Pale hydrangea pink. Fragrant. Strong upright plant. Extra for cutting.</td>
<td>.60</td>
</tr>
</tbody>
</table>

RED PEONIES

<table>
<thead>
<tr>
<th>Name</th>
<th>Season</th>
<th>Description</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>AUGUSTIN d’HOUR</td>
<td>Mid-season</td>
<td>Deep, rich brilliant salmon-red, with slight silvery reflex.</td>
<td>.50</td>
</tr>
<tr>
<td>FELIX CROUSSE</td>
<td>Late mid-season</td>
<td>Brilliant crimson. Medium height, free flowering, popular and profitable.</td>
<td>.40</td>
</tr>
<tr>
<td>KARL ROSEFIELD</td>
<td>Mid-season</td>
<td>Very bright crimson. Large, tall, free flowering. One of the best for northern states.</td>
<td>.60</td>
</tr>
<tr>
<td>LORD KITCHENER</td>
<td>Early</td>
<td>Bright cherry red. Large. Medium height, Reliable profuse bloomer.</td>
<td>.50</td>
</tr>
</tbody>
</table>

WHITE PEONIES

<table>
<thead>
<tr>
<th>Name</th>
<th>Season</th>
<th>Description</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>BARONESS SCHROEDER</td>
<td>Mid-season</td>
<td>Pale flesh white, tinted cream. Very large. Medium to tall, very free flowering, and adapted to storage.</td>
<td>.60</td>
</tr>
<tr>
<td>COURONNE d’OR</td>
<td>Late</td>
<td>White with yellow stamens. Few crimson tips. Medium to large flowers. Medium height, dependable commercial variety.</td>
<td>.25</td>
</tr>
<tr>
<td>DUCHESS de NEMOURS</td>
<td>Early</td>
<td>White with canary yellow center, which fades to white. Large. Medium tall, very free flowering. A most profitable and dependable variety.</td>
<td>.25</td>
</tr>
<tr>
<td>FESTIVA MAXIMA</td>
<td>Early</td>
<td>White, prominent crimson flakes. Very large, tall, probably the best known and most popular white.</td>
<td>.25</td>
</tr>
<tr>
<td>FRANCIS WILLARD</td>
<td>Late mid-season</td>
<td>Creamy white, with yellow stamens. Large tall. Extra fine in every way.</td>
<td>1.75</td>
</tr>
<tr>
<td>LA LORRAINE</td>
<td>Mid-season</td>
<td>Creamy white, overlaid with lovely soft pink. Outstanding novelty.</td>
<td>2.00</td>
</tr>
<tr>
<td>MADAME de VERNEVILLE</td>
<td>Early</td>
<td>White with distinct crimson marks on tips of several petals. Medium size and height, profuse, reliable bloomer. Vigorous and well adapted to cut flower production as it keeps in storage.</td>
<td>.25</td>
</tr>
</tbody>
</table>

The above wholesale prices are for the trade only.
NOTE THE MANY NOVELTIES

GEORGE W. HUNTER—Grower
R. F. D. No. 4, Dowagiac, Mich.

Tulip Bulbs from Holland’s Finest Fields
Ready October 1st to November 15th.

Our Bulbs this season are of the finest quality available and will please the most exacting. Varieties marked with an (f) as Pride of Haarlem (f) are especially recommended for forcing in pots, pans or flats.

For beds and borders these large bulbs will be found superior to lighter grades and you can build a fine reputation with Hunter’s Tulips as your customers will give you repeat orders. Also you can realize better prices because the quality is of the best.

We are listing only the late May flowering types which bloom at about the same time and are equally good for cutting or landscape planting. Sell bulbs to your customers this fall and make a planting for your own cutting next spring. Two profit-taking periods if you have sufficient stocks. Our prices include all duty, ocean freight and brokerage fees; you pay only freight or express from Dowagiac, Michigan.

COTTAGE TULIPS

<table>
<thead>
<tr>
<th>Variety</th>
<th>Large Bulbs Per 100</th>
<th>Large Bulbs Per 1000</th>
</tr>
</thead>
<tbody>
<tr>
<td>GESNERIANA LUTEA (f)</td>
<td>3.75</td>
<td>33.00</td>
</tr>
<tr>
<td></td>
<td>Golden yellow, Fragrant</td>
<td></td>
</tr>
<tr>
<td>INGLESCOMBE YELLOW (f)</td>
<td>3.75</td>
<td>33.00</td>
</tr>
<tr>
<td></td>
<td>Rich yellow, Often called the Yellow Darwin</td>
<td></td>
</tr>
<tr>
<td>MOONLIGHT</td>
<td>4.00</td>
<td>36.00</td>
</tr>
<tr>
<td></td>
<td>Large egg-shaped flower of a clear pale yellow</td>
<td></td>
</tr>
<tr>
<td>MRS. MOON (f)</td>
<td>4.75</td>
<td>42.00</td>
</tr>
<tr>
<td></td>
<td>Extra large pure yellow, Tall, late, fragrant</td>
<td></td>
</tr>
<tr>
<td>MIXED COTTAGE TULIPS</td>
<td>4.00</td>
<td>36.00</td>
</tr>
<tr>
<td></td>
<td>The above and others</td>
<td></td>
</tr>
</tbody>
</table>

BREEDER TULIPS

<table>
<thead>
<tr>
<th>Variety</th>
<th>Large Bulbs Per 100</th>
<th>Large Bulbs Per 1000</th>
</tr>
</thead>
<tbody>
<tr>
<td>BACCHUS (f)</td>
<td>6.00</td>
<td>56.00</td>
</tr>
<tr>
<td></td>
<td>Dark violet-blue, Large egg-shaped flower, Tall, strong, straight stem</td>
<td></td>
</tr>
<tr>
<td>BRONZE QUEEN (f)</td>
<td>3.75</td>
<td>33.00</td>
</tr>
<tr>
<td></td>
<td>Soft bronze, inside golden bronze</td>
<td></td>
</tr>
<tr>
<td>CARDINAL MANNING (f)</td>
<td>3.75</td>
<td>33.00</td>
</tr>
<tr>
<td></td>
<td>Rose, shaded bronze</td>
<td></td>
</tr>
<tr>
<td>LOUIS XIV</td>
<td>5.25</td>
<td>48.00</td>
</tr>
<tr>
<td></td>
<td>Purple, with broad golden brown edge, Large, tall, extra fine</td>
<td></td>
</tr>
<tr>
<td>PRINCE OF ORANGE (f)</td>
<td>4.75</td>
<td>42.00</td>
</tr>
<tr>
<td></td>
<td>Orange-scarlet, with light yellow edge, Extra for bedding</td>
<td></td>
</tr>
<tr>
<td>YELLOW PERFECTION</td>
<td>3.75</td>
<td>33.00</td>
</tr>
<tr>
<td></td>
<td>Light bronze-yellow, with golden edge</td>
<td></td>
</tr>
<tr>
<td>MIXED—</td>
<td>4.00</td>
<td>36.00</td>
</tr>
<tr>
<td></td>
<td>the above and others, Good breeder tulips</td>
<td></td>
</tr>
</tbody>
</table>

DARWIN TULIPS

<table>
<thead>
<tr>
<th>Variety</th>
<th>Large Bulbs Per 100</th>
<th>Large Bulbs Per 1000</th>
</tr>
</thead>
<tbody>
<tr>
<td>AFTERGLOW</td>
<td>5.00</td>
<td>45.00</td>
</tr>
<tr>
<td></td>
<td>Dark pink, edged orange, Very exceptional novelty</td>
<td></td>
</tr>
<tr>
<td>ANDREA DORIA</td>
<td>4.00</td>
<td>36.00</td>
</tr>
<tr>
<td></td>
<td>Mahogany red, Bright pink, with lighter edge, Very tall, late, and good keeper</td>
<td></td>
</tr>
<tr>
<td>BARONNE de la TONNAYE</td>
<td>3.75</td>
<td>33.00</td>
</tr>
<tr>
<td></td>
<td>Bright pink, with lighter edge</td>
<td></td>
</tr>
<tr>
<td>BARTIGON (f)</td>
<td>3.75</td>
<td>33.00</td>
</tr>
<tr>
<td></td>
<td>Dazzling scarlet or fiery crimson, Strong stem, large flower, Most popular variety for forcing</td>
<td></td>
</tr>
<tr>
<td>CLARA BUTT (f)</td>
<td>3.75</td>
<td>33.00</td>
</tr>
<tr>
<td></td>
<td>Soft salmon-pink, Medium height</td>
<td></td>
</tr>
<tr>
<td>FARNCOMBE SANDERS (f)</td>
<td>3.75</td>
<td>33.00</td>
</tr>
<tr>
<td></td>
<td>Brilliant scarlet, Extra large, taller than average</td>
<td></td>
</tr>
<tr>
<td>KING HAROLD (f)</td>
<td>3.75</td>
<td>33.00</td>
</tr>
<tr>
<td></td>
<td>Carmen red, A large flower with strong stem</td>
<td></td>
</tr>
<tr>
<td>LE NOTRE (f)</td>
<td>3.75</td>
<td>33.00</td>
</tr>
<tr>
<td></td>
<td>Clear pink, good height, and fine stem, Equally desirable for forcing or bedding</td>
<td></td>
</tr>
<tr>
<td>MRS. POTTER PALMER</td>
<td>3.75</td>
<td>33.00</td>
</tr>
<tr>
<td></td>
<td>Glowing purple, Medium height</td>
<td></td>
</tr>
<tr>
<td>MADAME KRELAGE</td>
<td>3.75</td>
<td>33.00</td>
</tr>
<tr>
<td></td>
<td>Soft rose, margined blush</td>
<td></td>
</tr>
<tr>
<td>PRIDE OF HAARLEM (f)</td>
<td>3.75</td>
<td>33.00</td>
</tr>
<tr>
<td></td>
<td>Carmen rose, Extra fine large flower, Tall stem, most popular variety</td>
<td></td>
</tr>
<tr>
<td>REV. EWBANK (f)</td>
<td>3.75</td>
<td>33.00</td>
</tr>
<tr>
<td></td>
<td>Heliotrope-lliac, Only medium height, but the standard Lavender Tulip</td>
<td></td>
</tr>
<tr>
<td>ZULU</td>
<td>3.75</td>
<td>33.00</td>
</tr>
<tr>
<td></td>
<td>Very deep purple violet with black lustre, Tall, strong stem, best dark variety</td>
<td></td>
</tr>
</tbody>
</table>

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NOTE THE MANY NOVELTIES

GEORGE W. HUNTER—Grower
R. F. D. No. 4, Dowagiac, Mich.

Mechanically Graded, Hand Selected Stock

Gladiolus Bulbs Ready After November 20th

The long drought has greatly shortened the crop. Wise buyers will not delay covering their full requirements. We can supply No. 1 bulbs of many of these varieties. Please submit your list of requirements for quotations.

<table>
<thead>
<tr>
<th>Per 100 Bulbs</th>
<th>Size No. 2</th>
<th>No. 3</th>
<th>No. 4</th>
</tr>
</thead>
<tbody>
<tr>
<td>ALICE TIPLADY</td>
<td>$ 1.50</td>
<td>$ 1.00</td>
<td>$ .75</td>
</tr>
<tr>
<td>ANNIE LAURIE</td>
<td>5.50</td>
<td>4.25</td>
<td>2.75</td>
</tr>
<tr>
<td>APPLEBLOSSOM</td>
<td>5.50</td>
<td>4.25</td>
<td>2.75</td>
</tr>
<tr>
<td>BARON J. HULOT</td>
<td>4.00</td>
<td>3.00</td>
<td>2.00</td>
</tr>
<tr>
<td>BYRON L. SMITH</td>
<td>4.00</td>
<td>3.00</td>
<td>2.00</td>
</tr>
<tr>
<td>CAPT. BOYNTON</td>
<td>4.15</td>
<td>3.50</td>
<td>2.25</td>
</tr>
<tr>
<td>CARMEN SYLVA</td>
<td>3.00</td>
<td>2.25</td>
<td>1.50</td>
</tr>
<tr>
<td>CARUSO</td>
<td>4.75</td>
<td>3.50</td>
<td>2.25</td>
</tr>
<tr>
<td>CATERINA</td>
<td>3.00</td>
<td>2.25</td>
<td>1.50</td>
</tr>
<tr>
<td>CHATEAU THIERRY</td>
<td>2.00</td>
<td>1.50</td>
<td>1.00</td>
</tr>
<tr>
<td>CRIMSON GLOW</td>
<td>2.00</td>
<td>1.50</td>
<td>1.00</td>
</tr>
<tr>
<td>DR. F. E. BENNETT</td>
<td>4.75</td>
<td>3.50</td>
<td>2.25</td>
</tr>
<tr>
<td>DR. W. VAN FLEET</td>
<td>1.50</td>
<td>1.00</td>
<td>.75</td>
</tr>
<tr>
<td>FEIN KYLE</td>
<td>3.00</td>
<td>2.25</td>
<td>1.50</td>
</tr>
<tr>
<td>GOLD EAGLE</td>
<td>10.00</td>
<td>8.00</td>
<td>6.50</td>
</tr>
<tr>
<td>GOLDEN FRILLS</td>
<td>10.00</td>
<td>8.00</td>
<td>6.50</td>
</tr>
<tr>
<td>GOLDEN MEASURE</td>
<td>4.00</td>
<td>3.00</td>
<td>2.00</td>
</tr>
<tr>
<td>GOLIATH</td>
<td>3.00</td>
<td>2.25</td>
<td>1.50</td>
</tr>
<tr>
<td>GRETCHEK ZANG</td>
<td>1.50</td>
<td>1.00</td>
<td>.75</td>
</tr>
<tr>
<td>HALEY</td>
<td>1.50</td>
<td>1.00</td>
<td>.75</td>
</tr>
<tr>
<td>HENRY FORD</td>
<td>4.00</td>
<td>3.00</td>
<td>2.00</td>
</tr>
<tr>
<td>HERADA</td>
<td>2.00</td>
<td>1.50</td>
<td>1.00</td>
</tr>
<tr>
<td>HERBSTZAUBER</td>
<td>10.00</td>
<td>8.00</td>
<td>6.50</td>
</tr>
<tr>
<td>HOLLYTHICK</td>
<td>10.00</td>
<td>8.00</td>
<td>6.50</td>
</tr>
<tr>
<td>KARL VOLKERT</td>
<td>2.40</td>
<td>1.75</td>
<td>1.25</td>
</tr>
<tr>
<td>KRELAGE'S FAVORITE</td>
<td>2.40</td>
<td>1.75</td>
<td>1.25</td>
</tr>
<tr>
<td>LE MARECHAL FOCH</td>
<td>1.50</td>
<td>1.00</td>
<td>.75</td>
</tr>
<tr>
<td>L'IMMACULEE</td>
<td>2.40</td>
<td>1.75</td>
<td>1.25</td>
</tr>
<tr>
<td>LILYWHITE</td>
<td>2.00</td>
<td>1.50</td>
<td>1.00</td>
</tr>
<tr>
<td>LOS ANGELES</td>
<td>2.40</td>
<td>1.75</td>
<td>1.25</td>
</tr>
<tr>
<td>MAD. von KONLINENBURG</td>
<td>10.00</td>
<td>2.00</td>
<td>1.00</td>
</tr>
<tr>
<td>MAIDENSBLUSH</td>
<td>1.50</td>
<td>1.00</td>
<td>.75</td>
</tr>
<tr>
<td>MAINE</td>
<td>2.00</td>
<td>1.50</td>
<td>1.00</td>
</tr>
<tr>
<td>MARSHALL FOCH (K)</td>
<td>3.00</td>
<td>2.25</td>
<td>1.50</td>
</tr>
<tr>
<td>MARY FENNELL</td>
<td>3.00</td>
<td>2.25</td>
<td>1.50</td>
</tr>
<tr>
<td>MARY PICKFORD</td>
<td>1.50</td>
<td>1.00</td>
<td>.75</td>
</tr>
</tbody>
</table>

25 Bulbs at the 100 Rate.

The Following Quantity Rates Will Apply:
250 Bulbs at twice the 100 rate.
500 Bulbs at 4 times the 100 rate.
1000 Bulbs at 8 times the 100 rate.

Prices on other varieties and sizes on application
State your exact wants

GEO. W. HUNTER---Grower
R. F. D. No. 4, Dowagiac, Michigan

"Depend on Hunter for Gladiolus"